

Success stories: Oxbridge Associates

The business

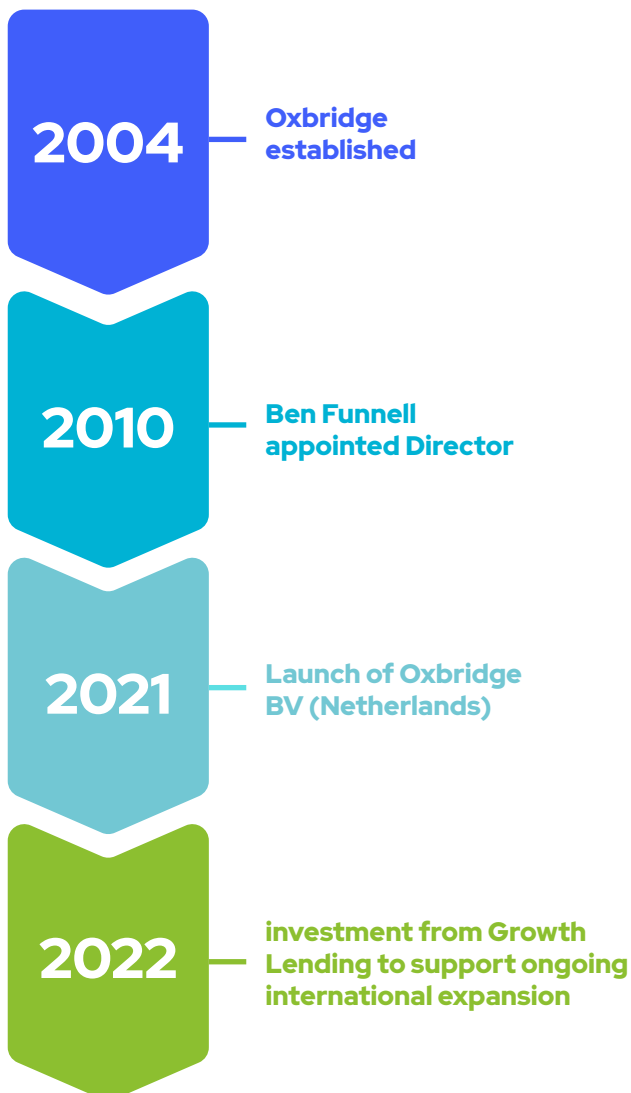
-  Oxbridge Associates
-  Hampshire (UK) and Amsterdam (NL)
-  FMCG wholesaler, sourcing and selling branded goods such as toiletries, cosmetics and dental hygiene products across various distribution channels
-  Operating in both the UK and the Netherlands, the business works with organisations in more than 40 countries around the world to reduce costs, improve internal processes and develop their own procurement teams

The funding

Flexible invoice discounting facility

Use of funds:

- Investment in growth
- Up-front supplier payment, strengthening relationships within the supply chain
- Capital for transactions in both GBP and EUR



Oxbridge Associates

"It has been a pleasure to work with Growth Lending, as Tom and the team have been able to provide us with a tailored solution that meets the differing needs of our businesses, in the UK and overseas. The facility will give us the necessary working capital to grow our business further, enhancing our buying and selling capacity and supporting our expansion plans."

Ben Funnell, Managing Director



"Oxbridge is a fast-growing business with a strong management team. Since the launch of Oxbridge B.V, sales have grown substantially across the European market and this facility will enable the group to capitalise on its international reach, while smoothing cash flow throughout the supply chain."

Tom Stewart, Director of Debt Finance