


Success stories: Xalient

The business

 Xalient

 London (UK)

 Xalient is an independent provider of consulting and managed IT services, established specifically to address the fast-growing software-defined security and networking systems market.

 The company challenges traditional providers with an alternative value proposition – one that champions innovation, responsiveness, flexibility and deep expertise.

The funding

Seven-figure investment

Use of funds:

- Expand its growing portfolio, which already included well-known names such as Kellogg's, Hamleys and Keurig Dr Pepper

2015

Xalient founded

2016

Information security standard ISO 27001 achieved

2019

Seven-figure investment from Growth Lending

2022

Financial Times names Xalient among Europe's fastest growing companies



"The team at Growth Lending came to understand our business quickly, recognised our potential for growth and saw how additional capital could help us compete for more major contracts, increase capability and support our acquisition strategy. We are delighted to have Growth Lending as our investment partner."

Sherry Vaswani, Chief Executive



"Xalient's value lies in its ability to make these business activities agile, secure and high-performing by moving clients from physical IT networks to more effective, flexible, cloud-based solutions designed specifically for today. Xalient has demonstrated an exciting trajectory for growth. There are few businesses with customers of such size and calibre as Xalient's, and this investment will enable them to accelerate that growth."

Ryan Sorby, Regional Head